Global Footprint

- 150+ year legacy of a global business group
- 66% of the holding company is held by philanthropic trusts
- $106 BN+ Group Revenue with 60%+ generated outside India
- 750,000+ employees with operations in more than 100 countries
- $242 BN+ Market capitalization of 29 listed businesses

Global Industry Leadership

- #1 Largest global IT services company
- #2 Largest global tea company
- #3 Largest global soda ash producer
- #5 Largest commercial vehicle manufacturer
- #10 Largest global steel maker
- #15 Largest watch manufacturer

International wholesale voice provider
Largest Hotel Chain in South Asia

Regional Footprint

- $3 BN+ Revenue
- 12,000+ Employees
- 50+ Years present
- 30+ Countries

Sectors & Companies

- Technology & Communications
  - Tata Communications
  - Tata ELXSI
  - Tata Technologies
- Automotive
  - Tata Motors
- Consumer & Retail
  - Tata Consumer Products
- Travel & Hospitality
  - ITC
- Infrastructure
  - Voltas
  - Tata Projects
  - Tata Consulting Engineers
  - International Shipping & Logistic
  - Tata Power
- Aerospace & Defence
  - Tata Advanced Systems
- Materials
  - Tata Steel
  - Tata International
  - Tata Chemicals
- New Growth Frontiers
Tata Companies in the Region

TECHNOLOGY & COMMUNICATIONS

TATA Consultancy Services
India's largest company by market capitalization and the world's 2nd largest IT Provider, TCS provides consulting, integrated portfolio of IT, BPS, infrastructure, engineering, and assurance services globally across a wide range of sectors from BFSI, insurance, oil & gas, manufacturing, to life sciences, healthcare, government, retail, travel, transportation & hospitality.

TATA Communications
A leading global, digital infrastructure provider that focuses on helping businesses navigate through the vast potential offered by technologies like mobility, network, collaboration, and security services by reaching over 75 countries in the region. On the back our robust submarine cable backbone we have built our data centres globally and we provide Cloud, Cyber Security, SDWAN, Internet of Things (IoT), Voice, SMS, MPLS/Ethernet, IPLC, IP Transit and other network transformation services to Service providers, OTTs and Enterprises.

TATA Technologies
Global leader in engineering and product development services for the manufacturing industry, including automotive, aerospace and defence, and heavy machinery manufacturers and their suppliers, enabling ambitious manufacturing companies to design and build better products while implementing cutting-edge solutions encompassing lightweighting, Internet of Things (IoT), physical and virtual system integration, connected vehicles, digitization and many more.

TATA Elxsi
Amongst the world’s leading providers of design and technology services across industries including automotive, broadcast, communications and healthcare through application of digital technologies such as IoT, AI, cloud, mobility and virtual reality.

M-Junction
Runs the world's largest e-marketplace for coal and steel, offering a wide range of selling and sourcing services, including e-procurement, valuation and selling services for idling assets

AUTOMOTIVE

TATA Motors
A global automobile manufacturer of cars, utility vehicles, buses, trucks and an extensive range of integrated, smart, and e-mobility solutions. It is among the Top 10 Global CV manufacturers with a presence in 45 countries. Present in all GCC markets, it is a leader in the medium bus segment and is now expanding into the pickup and truck sectors.

Jaguar Land Rover
A world-leading manufacturer of premium all-wheel-drive vehicles and premium luxury sports cars, it has created high loyal affinity from customers. Land Rover has been engraved into the history of the region and the current Range Rover family portfolio, is one of the most awarded SUV line up of vehicles in the MENA region. It is present across 18 countries in the region through 44 dealerships.

INFRASTRUCTURE

VOLTAS
A premier engineering solutions provider and projects specialist, with over six decades of experience and expertise in engineering, construction, cooling, ventilation, infrastructure projects and manufacturing and sales of cooling appliances. In MENA, it provides bespoke electro-mechanical services for district cooling plants, built, industrial and infrastructure environment like The Burj Khalifa, Barwa Complex, Doha Festival City and Mall of the Emirates. It also offers facilities management & retro-fits, water treatment, energy management, pre-fabricated modules, and rooftop solar solutions.

TATA Projects
With a team of over 5,500 people and presence in over 40 countries, it provides turnkey solutions for the construction of roads, bridges, fully integrated rail & metro systems, commercial building & airports and setting up power generation plants, power transmission & distribution systems, chemical process plants, water and waste management, complete mining and metal purification systems and inspection services. Engineering excellence, supply chain expertise and construction management are its key strengths.

TATA Consulting Engineers
The largest Indian private sector engineering and project consultancy, and an emerging global leader in integrated engineering solutions with experience in 55 countries and 10,000+ completed projects across sectors such as Infrastructure, Hydrocarbons, Chemicals, Power, Metals and Mining. It provides end-to-end concept to commissioning, project management consultancy and asset life cycle management solutions.
International Shipping and Logistics
A dry bulk shipping company that provides customized shipping solutions, carrying 20+ commodities and transporting about 5 Mn MT of dry cargo per annum.

TATA Power
Largest integrated power generation company in India, pioneering many initiatives in the energy sector on process, technology and platform.

MATERIALS

TATA Steel
India’s largest steel producer with fully integrated operations – from mining to the manufacturing and marketing of finished products. It has operations in 26 countries and a commercial presence in over 50 countries. It operates a facility in Jebel Ali Free Zone and focuses on differentiated products for the MENA region. Also has a JV in Turkey, Tata Steel Ticaret since 1987, which markets all TATA Steel products. It offers a complete building envelope solution to MENA construction market.

TATA International
A global trading and distribution company present in more than 39 countries in Africa, Asia, Europe, and the Americas. In MENA, the focus is on steel trading and products for the aluminium industry. Present in 14 countries in the region, it is a forerunner of the Indian industry in Africa since 1977 and is involved in automobile distribution, steel trading, construction equipment, chemicals & healthcare.

TATA Chemicals
A science-led global company with focus on Basic Chemistry (Soda Ash and Bicarbonate) and Specialty Chemistry (Agro, Material, Nutritional and Energy sciences), TCL is the world’s third-largest producers of soda ash and also serves over 13 million farmers.

CONSUMER & RETAIL

Titan Company
Widely known for transforming the watch and jewelry industry in India by redefining the retail customer experience, it is the fifth largest integrated watchmaker in the world and the market leader in both watches and jewelry in India. It has in-house expertise in every element of the value chain. It also has presence in eyewear, perfumes and traditional wear segments. It sells all its major watch brands in MENA and has recently extended its jewelry business, Tanishq, to the region.

TATA Consumer Products
With presence across 40 countries, it is one of India’s major branded foods & beverage companies serving over 200 million households with products ranging from tea, coffee, water, to salt, pulses, spices, ready-to-eat and more. It is the world’s 2nd largest tea company, Asia’s largest integrated coffee company and the market leader in edible salt in India. All its flagship brands like Tata Tea, Tata Salt, Tetley, Kanan Devan and Soulfull are present in MENA.

TRAVEL & HOSPITALITY

Indian Hotels Company
One of South Asia’s largest hospitality company, offering a fusion of warm Indian hospitality and world-class service, it has a portfolio of over 200 hotels in 12 countries. Its MENA portfolio includes the award-winning Taj Dubai and the recently launched Taj JLT, with several other projects in various stages of completion.

Vistara
Bringing together Tata’s and Singapore Airlines’ legendary hospitality and renowned service excellence, it offers the finest full-service flying experience in India and has recently launched services to Dubai and plans to expand to other international locations aggressively.

FINANCIAL SERVICES

TATA Asset Management
has more than 26 years of investment management track record, managing funds across the entire risk-return continuum, including equity, hybrid and fixed income funds. It offers Mutual Funds, Portfolio Management Services, Alternate Investment Funds and Offshore Funds. The company’s Assets Under Management are in excess of USD 5 bn.

AEROSPACE & DEFENCE

TATA A&D
has capabilities across the aerospace value chain and has recently started India’s military radar assembly facility in the private sector for the Indian Navy. It is also a global, single-source supplier for many important xed-wing and rotary-wing programs and has advanced land mobility and border management solutions. In MENA, its focus areas are in Aerospace, UAVs, radars, command & control, and homeland security.
Key Regional Accolades

**TATA CONSULTANCY SERVICES**
- Recognized as a Top Employer in Middle East, UAE, KSA & Qatar for the sixth successive year.
- Runner-up at the King Khalid Sustainability Award, 2019

**TATA COMMUNICATIONS**
- Leader in Gartner MQ 7th year in a row for Global Network Services
- Has a 24/7 cyber security response center in Dubai, to help customers stay one step ahead of evolving cyber threats in the Middle East region

**JAGUAR LAND ROVER**
- Bagged World Car Design of the Year 2021 awards for the Range Rover Defender
- Won the Middle East Car of the Year 2020 title for the Land Rover Discovery Sport
- The all-electric Jaguar I-Pace has been awarded the World Car of the Year, World Car Design of the Year and the World Green Car (2019), being the first car ever to win three World Car titles

**VOLATAS**
- No. 1 ranked MEP contractor with key projects like World’s Tallest Building (Burj Khalifa), largest Housing Complex (Barwa, Doha), World’s Largest District Cooling Plant (DIFC, Dubai) One of World’s Largest Theme Parks (Ferrari World) One of World’s Largest Malls (Vendome Mall, Doha), One of World’s Largest Hospitals (Sidra Medical Research Center, Doha)

**INDIAN HOTELS COMPANY**
- Taj Jumeirah Lakes Towers, Dubai has been recognized as ‘Favourite New Hotel’ in the Middle East and North Africa (MENA) region at the Condé Nast Traveller Middle East Readers’ Choice Awards 2020
- Taj Dubai Won Forbes Travel Guide Four-star Award, Luxury Family Friendly Hotel of The Year by Luxury Travel Guide and Best City Hotel in the United Arab Emirates by Haute Grandeur Global Awards

---

Key Projects & Customers in the Region

<table>
<thead>
<tr>
<th>MEP</th>
<th>EPC &amp; INSPECTION</th>
<th>TELECOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Burj Khalifa, Ferrari World Vendome Mall Doha</td>
<td>ADNOC, Saudi Aramco Oil &amp; Gas, Kuwait Petroleum Corp, Tatweer Petro, ORPIC</td>
<td>Etisalat, Batelco Bahrain, Omantel Oman, Khimji Ramdas, Focus Softnet, Elseco</td>
</tr>
</tbody>
</table>

CONSULTING & ENGINEERING SERVICES
- Emirates Global Aluminium, Sabic, Indoramaa

STEEL
- Mall of the Emirates, Dubai Mall, Jeddah International Airport

TECHNOLOGY
- Majid Al Futtaim, ADIB, STC, Ministry of Health (UAE)

---

Tata Sons MENA

The Middle East and North Africa, especially the Gulf Cooperation Council (GCC) countries, represent a vast and expanding market for the Tata group. In the region for 50+ years, TATA Group is proud to cater to customers in 30+ countries in Middle East, Central Asia and Africa. Tata Sons have a representative office in Dubai which acts as an enabler for market entry and growth, providing incubation, partner selection, new market entry and business development support to group companies in the MENA region. This office is also engaged in developing and nurturing relationships with key stakeholders and is involved in building synergies across Tata group companies through various regional forums like Tata Network Forums MENA, KSA and Bahrain, Oman & Qatar.